



EVENTS - NEWS

SECRETARY OF HCMC PARTY COMMITTEE NGUYEN THIEN NHAN VISITED & CELEBRATED THE LUNAR NEW YEAR WITH VIETJET



On February 21, Secretary of Ho Chi Minh City Party Committee Nguyen Thien Nhan and leaders of the HCMC People's Committee, departments visited and celebrated Lunar New Year with Vietjet and group's members.

During this event, Mr Nguyen Thien Nhan shared: "The success of Vietjet Air and HD Bank is a vivid example of the ability to operate the business as well as the strategic development. Congratulation to HDBank on 28 years of establishment as well as Vietjet for the spectacular growth to become a well-known consumer airline with successful IPO.

On behalf of the Board of Management, Madam CEO Nguyen Thi Phuong Thao highlighted achievements in 2017 as well as development targets, plan in 2018 of Vietjet and other members of Group. She also wished the Party Secretary and city leaders health and strongly believed Ho Chi Minh City will become even more modern and prosperous under the leadership of Mr. Nguyen Thien Nhan.

MINISTER OF TRANSPORTATION MR. NGUYEN VAN THE SENT NEW YEAR WISHES TO ALL AVIATION UNITS AT NOI BAI INTERNATIONAL AIRPORT



On February 20th, 2018 (the 5th day of Lunar New Year), Minister of Transportation Mr. Nguyen Van The along with Vice President of National Transportation Safety Board Mr. Khuat Viet Hung visited and sent wishes to the aviation units operating in Noi Bai International Airport (Hanoi). The Minister expressed his thankfulness to Vietjet employees for their efforts during Tet Holiday peak season. Vice President Dinh Viet Phuong received the compliments on behalf of Vietjet and sent his wishes of health and prosperity to the minister.

MADAME CEO NGUYEN THI PHUONG THAO SENT WISHES AND LUCKY MONEY TO THE PASSENGERS ON THE FIRST FLIGHTS OF LUNAR NEW YEAR



On the first day of Lunar New Year, Madame CEO Nguyen Thi Phuong Thao visited and sent wishes and lucky money to the passengers on VJ130 bound from Ho Chi Minh City to Hanoi. On behalf of Vietjet, Madame CEO expressed her thankfulness and wishes to all passengers of Vietjet throughout the years.



On the same day, in Hanoi, Chairwoman Nguyen Thanh Ha and Vice President Nguyen Duc Tam also visited and sent wishes to Vietjet's staff at the first day of Lunar New Year.

This is an annual event that has become a distinct feature of Vietjet, bringing joy and luck to the passengers. This event always enjoyed by the passengers and greatly appreciated by the community. Also during the Tet Holiday, Managing Director Mr. Luu Duc Khanh along with other executives regularly checked the service and operation, visited employees during Tet Holiday and sent gifts to the passengers.

INVESTOR RELATION

VIETJET CELEBRATED THE 1ST ANNIVERSARY OF LISTING ON HOSE

Vietjet celebrated the 1st anniversary of official listing on Ho Chi Minh City Stock Exchange (HoSE) with many incredible results. In 249 sessions, with more than 1.000 trading hours, VJC stock price increased 2 times compared with the first reference price, officially exceeded VND200.000 per stock and became one of the most interesting stocks.

VJC shares were listed in VN30 with approximately USD4 billion market capitalization. Continuous increasing recently, VJC shares have been always in the highest price range since listing. Following the regulations, 30 stocks have been selected into the VN30 index basket being of the top 90% of accumulated value of VNAllshare and not subject to warnings. Besides, Vietjet honored to receive many domestic and international prestigious awards. The Asia' leading publication, Financia Asia awarded "the Best Vietnam Deal" award for Vietjet for its IPO in 2017. Vietnam M&A Forum 2017 also named Vietjet as "The IPO Deal of the Year 2017" and "The Company with the Best M&A Information Disclosure" at the M&A Awards 2016-2017. Forbes Magazine, Business Review Magazine voted Vietjet as one of top 50 best listing companies in Vietnam 2017. Additionally, Vietjet received the Platinum Award for its annual report, honored as the Most Favourist Airline, the Best Ultra Low-Cost Airline etc. There are incredible results of Vietjet with its transparent information, following the information disclosure regulations, good business results etc. as well as the series of tight criteria for capitalization, liquidity, freefloat rates.

During the last month, Investor Relation Department (IR) of Vietjet welcomed the investors as following:

- Carabao group and The Restis Group (09/02/2018)
- Singapore Airshow 2018 (06-09/02/2018)
- Capital Partners and Kagawa Securities (23/02/2018)
- Capital Asset Management (23/02/2018)
- HSBC's ASEAN Forum in Singapore (27/02/2018)

OPERATIONAL PERFORMANCE

VIETJET SERVED THE BEST PEAK SEASON TET 2018

To meet the increasing traveling demands of passengers on the Tet holiday, Vietjet had a soon preparation, concentrated all resources to ensure the safe and happy flights.

During the period from January 31 to March 2, 2018 (from December 15 to January 15 in Lunar Calendar), Vietjet increased its frequency, operated 10,344 flights up to 30% year on year, with more than 2 million seats and added many flights. On-time performance on the peak season Tet of Vietjet stood at 80%. The load factor stood at 88%. Accordingly, Vietjet served the traveling demands of above 1.8 million passengers.

On the last day of last Lunar Year, the airline also added its wet-leased airplanes to serve the suddenly increasing demand on this year. Besides, Vietjet set up more kiosk check-in at the airports; encouraged the passengers checking in online etc. to help save time and decrease the direct pressure at airports.

During the peak season Tet, Vietjet leaders often, constantly examined operating department, engineering department, safety & security, quality assurance and passenger serving departments at the airports to improve their qualities, listen and understand the passengers' feedbacks to ensure, improve the service quality. Besides, Vietjet launched the emulation program in the peak season Tet with many valuable awards to encourage the working spirits and responsibilities of its staff in the departments and operating partners aiming to the good peak season Tet.

STABLE DEVELOPMENT

VIETJET ORGANIZED "SWEET FLIGHT" EVENT



On February 14, Vietjet Air cooperated with the Vietnam Youth Union to organize "Sweet Flight" event to support 150 poor workers and students to back home for Tet Holiday.

Apart from bringing the workers and students home, Vietjet also sent lucky money and special gifts to the passengers of the flights to bring them a warmer, happier Tet.

THREE VIETJET AIRCRAFT TOOK ON MISSIONS IN THE MIDDLE EAST



On February 4th, at Tan Son Nhat International Airport, Vietjet held the commencement ceremony of the mission delegation in the Middle East. Three Vietjet aircraft numbered VN-A655, VN-A656 and VN-A650 which were painted with Revotec, Bia Saigon and Minions images and the delegation would take the mission to introduce Vietnamese images, culture and people integrating the region and the world. On behalf of Vietjet's Board of Management, Managing Director Luu Duc Khanh and Vice President To Viet Thang gave the delegation a send-off and wished they would totally completed their mission.

COMMERCIAL BUSINESS PERFORMANCE

VIETJET ADDED MORE AIRCRAFT TO SERVE TET HOLIDAY AND 2018 SPRING FESTIVAL



In order to meet the increasing demand during Tet Holiday peak season and 2018 Spring Festival, on February 15, Vietjet received and operated 01 wetleased Airbus A320. With the addition of this aircraft into Vietjet's new and modern fleet, this has contributed to meet the needs for traveling during peak season in places where demands are much higher than airlines can offer.

VIETJET OPERATES THE INTERNATIONAL FLIGHTS AT TERMINAL 4, CHANGI INTERNATIONAL AIRPORT (SINGAPORE)

From March 6th, 2018, Vietjet shifts its all international flight operation from Terminal 3 to Terminal 4 (T4) - Changi International Airport (Singapore).

Shifting its operations to T4 marks an expanding and growing step of Vietjet at the world's best 5-star international airport in the 5 consecutive years, also helps reduce the travel time by bus from the aircraft parking area to the terminal. Since launching its first flights from Ho Chi Minh City in 2014, Vietjet has continually added its frequency and launched new routes from Hanoi to Changi, serving the traveling demands of people and travellers, contributing to promote the regional trade and integration.

GOOD DEEDS

The Board of Management applauded 09 cabin crews who returned lost belongings to passengers.

VIETJET NORTHERN REPRESENTATIVES ORGANIZED SPECIAL CHARITABLE EVENTS FOR TET HOLIDAY

On February 2, the Northern Representatives of Vietjet organized a special charitable event prior to Tet Holiday. This event aimed to bring a warm Tet holidays to the poor children of Minh Son Kindergarten, Bac Me district, Ha Giang. This was also the 9th year that the Northern Representatives organizes charity events.

VIETJET LAUNCHED THE "IMPROVE SERVICE QUALITY IN LUNAR NEW YEAR 2018" PROGRAM

From February 10th to 28th, 2018, to encourage and motivate the working spirit for staff of Operation Department, Engineering Department, Commercial Department etc. in this peak season; To improve responsibility and working performance, to ensure high service quality, the satisfaction of passengers and on-time performance during Tet holiday 2018, Board of Management officially launch the emulation program "Improve service quality in Lunar New Year 2018" with "Safety - On-time - Quality - Effectiveness" message. The emulation program took place in the exciting atmosphere with many incredible awards.

VIETJET TRAINING CENTER (VTC) ORGANIZED THE 40TH INDUCTION COURSE

On the February 3 and 4, the 40th Induction course was organized under the leadership of Vice President Dinh Viet Phuong. The course equipped 66 newcomers with basic information about the company and soft skills to working as a team.